



#EXPERIENCEILX

POST GRADUATE PROGRAM IN
BANKING & FINANCE

Jobs for Bharat

AN INITIATIVE TO BRIDGE THE SKILL GAP

In the last few years, the standards for "Jobs" have changed. Nowadays, graduation is not enough to get a job. While post-graduates and MBA holders have access to job opportunities, millions of graduates who cannot afford higher education, face difficulty finding a good job. This is why we started "ixamBee - Jobs for Bharat," one of India's forerunners of skill-based education.

Headquartered in Noida, ixamBee aims at providing assured jobs in the "Banking and Finance" sector. Being in line with the regulatory framework and high standards of the banking and financial services industry, our mission is to ensure that the youth develops the skills required to survive the fast-paced work environment and succeed 50% faster.

#FACTS

"If we compare the entry-level, the average CTC in a PSB will be around 5.7 lakhs whereas the private sector pays around 4 lakhs per annum to its freshers, but once you climb up the corporate ladder its BIG"

-- jagranjosh

#JOBFOUND

The pandemic has led to job losses and reduced work hours across various sectors of India's economy.



THE METHODOLOGY



Get Trained

We train you in

- Basic Banking
- Communication Skills
- Operations
- Basics of Banking
- Deposit Services
- Loan Services
- Remittances Services
- Types of Customers
- Regulation & Compliance
- Financial Accounting
- Customer Services Skills
- Professional Grooming
- Selling Skills
- Communication Skills
- Interpersonal Skills
- Stress Management
- Time Management
- Problem solving approach



Give Interviews

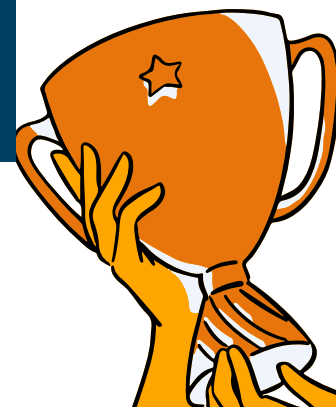
Interview opportunities with Private Sector Banks / Financial Services companies will be provided to only those candidates who will -

- Have more than 90% attendance in training sessions
- Clear all the internal assessments
- Complete all assignments / projects given to them



Get Selected

Once you have your offer letter and join the company you can treat us with some sweets. :)



WE

Get you Trained
Send you to interviews
Get you Selected
Orient you for the bank

PROFILES OF FACULTIES



Mrinal Makarand



- More Than 21 years of Experience in Banking Operations, Sales & Client Sevcing & Customer Relationship Management
- Ex- Branch Manager- HDFC, Customer Service Manager- ICICI, Sales Manager- Reliance Life Insurance & Axis Bank



Elangovan S.

- More than 20 years of experience in Retail Banking, Wealth Management, Credit Analysis etc.
- Senior Faculty & Trainer- ICICI Bank, Axis Bank, Federal Bank, Mahindra RHFL, IIFL etc.
- Guest Faculty at Indian Institute of Banking & Finance
- Director- Centre for Agriculture & Rural Development, VSES (Tamil Nadu)
- Ex- Chief Manager & Branch Manager- Indian Bank

COURSE CURRICULUM

Week #1

Week	Module	Topic Coverage	Duration
1	Introduction to Effective Communication	Importance of effective communication in personal and professional settings Key elements of communication: speaking, listening, reading, and writing	180 mts
		Basic Etiquette of Online Classes Use of Digital Technologies like Zoom, Google Meet etc. Pre-class preparation & post-class learning; Basics of Grooming and Attire	180 mts
		Pronunciation and accent training Building vocabulary and fluency Engaging the audience Overcoming stage fright and improving confidence Building rapport and active listening in conversations Giving and receiving feedback	180 mts
2	Effective Presentation Bills	Engaging the audience Overcoming stage fright and improving confidence Building rapport and active listening in conversations Giving and receiving feedback	180 mts
		Speech delivery techniques Using visual aids effectively Persuasive and informative speeches	180 mts

COURSE CURRICULUM Week #2

Week	Module	Topic Coverage	Duration
3	Introduction to Operations Management	Overview of Operations management in the banking and finance sector	180 mts
		Role and importance of Operations management in financial institutions	180 mts
		Key skills and competencies required for effective operations management	180 mts
4	Understanding the Banking and Finance Industry	Overview of the banking and finance industry	90 mts
		Different types of financial institutions	90 mts
		Understanding the products and services offered by banks and financial institutions	180 mts

COURSE CURRICULUM Week # 3&4

Week	Module	Topic Coverage	Duration
5	Key Functions in Banking Operations	Deposit operations: account opening, maintenance, and transactions	180 mts
		Loan operations: loan origination, processing, and servicing	360 mts
		Clearing and settlement operations: payments, transfers, and reconciliation	360 mts
6	Technology and Automation in Banking Operation	Role of technology in streamlining operations	180 mts
		Introduction to core banking systems and digital banking	540 mts
		Understanding the digital products and services offered by banks	180 mts

COURSE CURRICULUM Week # 5&6

Week	Module	Topic Coverage	Duration
7	Risk Management in Banking Operations	Identifying and mitigating operational risks in banks Elements of KYC	360 mts
		Compliance and regulatory considerations in banking operations AML / DD	360 mts
		Key skills and competencies required for effective sales management	180 mts
8	Customer Service and Relationship Management in Banking Operations	Importance of customer-centric operations in banks	540 mts
		Strategies for delivering excellent customer service and managing customer relationships	360 mts

COURSE CURRICULUM Week #7&8

Week	Module	Topic Coverage	Duration
9	Digital Transformation in Banking operations	Digital Banking Channels and Self-Service Solutions	360 mts
		Introduction to digital banking channels: online banking, mobile banking, and ATMs Deploying self-service solutions for routine banking transactions	540 mts
10	Enhancing Cybersecurity in Banking Operations	Understanding cybersecurity risks in banking operations	180 mts
		Strategies for protecting customer data and preventing fraud	540 mts
		Role of AI and machine learning in operations management	180 mts

COURSE CURRICULUM Week # 9&10

Week	Module	Topic Coverage	Duration
11	Operational Excellence and Future Trends in Banking Operations	Continuous Improvement and Operational Excellence in Banks	180 mts
		Developing a culture of continuous improvement in banking operations Best Practices for achieving operational excellence in banks	540 mts
		Outsourcing and Vendor Management in Banking Operations	180 mts
12	Future Trends in Banking Operations	Emerging technologies and their potential impact on banking operations	180 mts
		Evolving customer expectations and the future of banking operations	360 mts
		Promoting innovation in banking operations to drive efficiency and customer satisfaction	360 mts

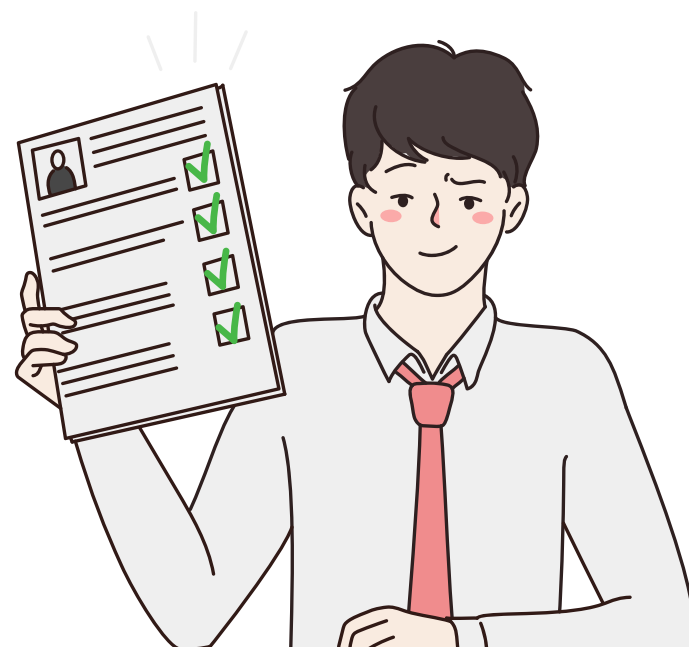
COURSE CURRICULUM Week #11&12

Week	Module	Topic Coverage	Duration
13	Placement Training 1	Key components of a successful interview Identifying key skills and qualifications required	180 mts
		Preparing for Common Interview questions using the STAR technique to structure and deliver effective answers	360 mts
		Assessing skills, strengths, and weaknesses Crafting a targeted resume highlighting relevant experience	360 mts
10	Placement Training 2	Mastering body language and nonverbal cues. Dealing with behavioral and stress-based questions	360 mts
		Participating in mock interviews to practice skills and technique	540 mts

DESIGNATION & EXPECTED SALARY

Profiles:	Executive/Customer, Operations, Customer Service, Teller Service Executive, Account Manager, Relationship Officer, etc.
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Qualification	Monthly Salary Range	Annual CTC (In Rs.)
Graduate	Rs. 20,000 – 35,000	Rs. 2.4 – 4 LPA



PROGRAM FEES STRUCTURE

Operations/Officer Grade/Desk Job	Amount
Registration Fees	15777/-
Program Fees	25000/-
Placement Assurance Fees	20000/-
TOTAL	60777/-

We have tied up with several banks to provide you with 0% EMI loan on your course payment (if you avail the loan).

WHY JOIN US?



3 MONTHS PROGRAM



100% SELECTION ASSURANCE



AFFORDABLE FEES



12000+ PLACEMENTS



ISO 9001:2000 CERTIFIED

OUR PARTNERS

The training curriculum is designed in partnership with the industry expert faculties who have worked in senior designations at HDFC Bank, Axis Bank, etc. Also, as placement partners, we have partnerships with various banks, NBFCs, etc.



....and many more



JOIN US

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hello@ixambee.com



Website
skills.ixambee.com

